

# Brand & Identity

1.	Do you currently have a logo?
2.	Do you plan on using your current logo for the new website?
3.	What do you like most about your current logo?
4.	What do you like least about it (if anything)?
5.	Do you have a tagline or slogan you'd like featured?
6.	What are your brand colors?
7.	Do you have a brand style guide? (If yes, please upload it.)
8.	How would you describe your brand's personality? (Check all that apply):
	<ul> <li>□ Professional</li> <li>□ Fun</li> <li>□ Bold</li> <li>□ Elegant</li> <li>□ Trustworthy</li> <li>□ Minimalist</li> <li>□ Approachable</li> <li>□ Edgy</li> <li>□ Other:</li> </ul>

#### Business Overview

- 9. What is your business name (as you'd like it to appear on the site)?
- 10. What industry are you in?
- 11. Where are you located / What areas do you serve?
- 12. What services or products do you offer?
- 13. What are your top 5 services or best-selling products?
- 14. Which services or products are most profitable for your business?



	15.	Do you want to prioritize these profitable offerings on your new website?
	16.	Do you offer any seasonal or limited-time services we should highlight?
	17.	What sets your business apart from others in your industry?
ňň	Idea	al Customer
	18.	Who is your ideal customer or client?
	19.	What is their biggest pain point or need that your service solves?
	20.	What would you say is the main reason people choose to work with you?
	21.	Are there any types of customers you don't want to attract?
-	Wel	osite Goals
	22.	What are the primary goals for your new website? (Select all that apply):  □ Get more leads
		□ Educate potential customers
		□ Sell products online
		□ Book appointments
		□ Showcase portfolio or past work
		□ Improve SEO rankings
		□ Rebrand or modernize the look □ Other:
	23.	Are there any specific actions you want visitors to take? (Call, book, buy, subscribe, etc.)
	24.	Do you want customers to be able to contact you through a form, chat, or phone only?
	25.	Do you currently use a CRM, booking system, or email marketing tool you want integrated?



### Content & Design

- 26. Do you have existing website content you'd like to reuse? (Text, images, etc.)
- 27. Do you need help writing or rewriting content?
- 28. Do you have professional photos or stock images you'd like us to use?
- 29. Do you need help sourcing or taking photos?
- 30. Are there any websites you love the look of? Please list a few.
- 31. Are there any styles or features you dislike on other websites?
- 32. Do you want us to include testimonials, case studies, or reviews?
- 33. Would you like to include a blog?
- 34. Would you like us to set up basic SEO for your site (titles, descriptions, keywords)?

## For eCommerce (if applicable)

- 35. How many products will you be selling?
- 36. Do you already have product descriptions, pricing, and photos?
- 37. What payment methods do you want to accept? (Stripe, PayPal, etc.)
- 38. Do you offer shipping, pickup, or both?
- 39. Are there any specific tax/shipping rules we should be aware of?

#### Technical & Functional

- 40. Do you already have a domain name? If so, what is it?
- 41. Do you already have web hosting? If yes, where?
- 42. Do you want us to manage hosting and security for you?
- 43. Do you need custom features? (Booking calendar, quote generator, membership login, etc.)



# **☑** Final Details

- 44. What is your desired launch date?
- 45. Is there anything else we should know before getting started?